

State of California  
**Franchise Tax Board**

11.06.2008

To: Selvi Stanislaus  
From: Lisa Garrison  
Board Approval for Contracts Exceeding \$1 Million

## Memorandum

This memorandum provides information for your notification to the Board pursuant to the Board's resolution requiring approval for purchases exceeding \$1 million.

### Intercon Security Systems, Inc.

This is a multi-year agreement that provides unarmed, uniformed security guard services for the Franchise Tax Board's (FTB) Central Office Campus. Every three years the California Highway Patrol conducts a competitive bid with the intent of establishing a Master Service Agreement (MSA) for security guard services. FTB will be utilizing this MSA to contract for our unarmed security guard services. The security officer service meets part of the Federal security criteria to protect Federal taxpayer information. The security guards provide a visual deterrent and a first line of defense to protect employees and State assets from criminal activities. The term of this agreement is from March 1, 2009 through June 30, 2010 for the amount of \$3,793,000.00.

If you have any questions regarding any of the above items, please contact me at 845-4912.



Director  
Financial Management Bureau

cc: Michelle Fallon  
Lisa Crowe

State of California  
**Franchise Tax Board**

11.06.2008

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From: Lisa Garrison  
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### **Personal Income Tax Debt Collections (Out of State)**

This proposal requests approval for a contract to secure the services of a Private Collection Agency to perform debt collection service on out of state personal income tax accounts. The term of this agreement will be for one year, with an option to renew for two (2) one-year extensions for a total estimated cost of \$1,200,000.00. The Franchise Tax Board will conduct a Request for Proposal for these services if the cost to benefit ratio is in line with the State's overall revenue goals. The total collections from this contracted collection service is estimated to be from \$3.5 to \$7 million dollars in delinquent taxes.

If you have any questions regarding any of the above items, please contact me at 845-4912.



Director  
Financial Management Bureau

cc: Michelle Fallon  
Bill Jones

State of California  
**Franchise Tax Board**

11.19.2008

To: Selvi Stanislaus  
From: Lisa Garrison  
Board Approval for Contracts Exceeding \$1 Million

## Memorandum

This memorandum provides information for your notification to the Board pursuant to the Board's resolution requiring approval for purchases exceeding \$1 million.

### Computer Associates Inc. (CAI)

This is a Department of General Services (DGS) approved consolidation effort between the Franchise Tax Board and Department of Technology Services for the acquisition of existing proprietary software maintenance to support each department's Information Technology mainframe programs.

This project is approved under Public Contract Code 6611(b) and authorized by DGS.

CAI products are used enterprise wide for mainframe security systems. Anyone accessing the mainframe must first use CAI's TopSecret to log on. Other CAI products on the contract support vital functions on major tax areas including the Taxpayer Information System (TI) and the Business Entities Tax Systems (BETS). Any tax system on the mainframe must use a variety of CAI products in order to perform essential functions. Collection of revenue would be significantly impacted if this software maintenance contract is not renewed.

The contract with CAI is still being negotiated and is anticipated to be completed in December so the total amount of the contract is unknown at this time. The previous consolidated contract was for \$33 million in total, with FTB's share of around \$2.5 million. The anticipated effective date of the contract will be December 30, 2008.

If you have any questions regarding the above item, please contact me at 845-4912.



Director  
Financial Management Bureau

cc: Michelle Fallon  
Cathy Cleek