



State of California
Franchise Tax Board



Enterprise. Data. Revenue!

Franchise Tax Board Meeting

EDR Project Update

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EDR Is Crucial to FTB, the State, and Our Stakeholders

- More efficient operations.
- Better customer service.
- Higher level of transparency.
- More revenue.



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Recent EDR Project Milestones

- Contract signed: June.
- Official project start: July 1.
- Kickoff Event: August.



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EDR Project Strategies for Success

- Does not include a full system replacement.
- Uses a phased approach to implementation.
- Addresses specifically defined and analyzed business problems.
- Uses benefits based payment model.



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The EDR Project Makes Good Business Sense

- Revenue benefits start in fiscal year 2011/2012.
- Revenue over the project reporting period is \$4.7 billion.
- Revenue levels out at \$1 billion annually starting in 2016, and continues each year thereafter.



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First Project Deliverable Goes into Production in September

- Leveraging additional sources for levy.
- Additional revenue of \$351 million through fiscal year 2017/2018.
- Implementation date: September 2011



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