

# SUMMARY ANALYSIS OF AMENDED BILL

Author: Hueso Analyst: Jessica Deitchman Bill Number: SB 1216  
Related Bills: See Prior Analysis Telephone: 845-6310 Amended Date: June 28 & 29, 2016  
Attorney: Bruce Langston Sponsor: \_\_\_\_\_

**SUBJECT:** Employer Hiring Credit/FTB to Provide JLBC Annually Report of Total Dollar Amount of Credit Claimed

## SUMMARY

This bill would, under the Personal Income Tax Law and the Corporation Tax Law, provide a tax credit for employers that hire certain ex-offenders who have completed a work readiness program.

## RECOMMENDATION

No position.

## SUMMARY OF AMENDMENTS

The June 28, 2016, amendments modified the percentage of the credit, resolved the policy concern, modified definitions, and made other technical changes.

The June 29, 2016, amendments modified a definition and made several other technical changes.

Except for the “This Bill,” “Implementation Considerations,” “Economic Impact,” and “Policy Concern” sections, the department’s analysis of the bill as amended May 5, 2016, still applies. The “Fiscal Impact” section has been updated to discuss the department’s costs to administer this bill.

## THIS BILL

For taxable years beginning on or after January 1, 2017, and before January 1, 2022, this bill would allow a credit to a qualified taxpayer equal to 23.5 percent of the qualified wages paid or incurred to a qualified full-time employee. The credit could not exceed \$15,000 per qualified taxpayer per taxable year.

A “qualified full-time employee” would mean an individual who meets all of the following requirements:

- Receives starting wages that are at least 150 percent of the minimum wage.
- Is hired by the qualified taxpayer on or after January 1, 2017.
- Satisfies either of the following conditions:
  - Is paid qualified wages by the qualified taxpayer for services not less than an average of 35 hours per week.
  - Is a salaried employee and was paid compensation during the taxable year for full-time employment by the qualified taxpayer.

- Is an ex-offender previously convicted of a felony who:
  - Is at the time of hiring between 18 and 25 years of age, and
  - Demonstrates completion of a work readiness program.
  - Performs at least 50 percent of his or her services for the qualified taxpayer during the taxable year in the state.

“Work readiness program” would mean a program offered by a job training provider that provides vocational job training, education opportunities, and life skills. A work readiness program would include all of the following:

- Paid or unpaid on-the-job training opportunities, pre-apprenticeship programs, vocational instruction or internship placement.
- The opportunity for academic advancement.
- The opportunity to earn at least one industry recognized certification.
- A life-skills training component.

An individual may be considered a qualified full-time employee only for the period of time commencing with the date the individual is first employed by the qualified taxpayer and ending 60 months thereafter.

“Qualified taxpayer” would mean a person or entity engaged in a trade or business within the state that, during the taxable year, pays or incurs qualified wages.

- In the case of a pass-thru entity, the determination of whether a taxpayer is a qualified taxpayer would be made at the entity level and any credit would be allowed to the pass-thru entity and pass through to the partners and shareholders.<sup>1</sup>
  - The term “pass-thru entity” means any partnership or “S” corporation.

“Qualified taxpayer” would exclude the following industries as specified in the North American Industry Classification System (NAICS) codes:

- Employers that provide temporary help services.
- Employers that provide retail trade services.
- Employers that are primarily engaged in providing food services.
- Employers that are primarily engaged in services in casinos, casino hotels, or drinking places.
- Employers that are a “sexually oriented business” as defined.

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<sup>1</sup> In accordance with applicable provisions of Part 10 (commencing with Section 17001) or Part 11 (commencing with Section 23001).

“Qualified wages” means those wages that meet all of the following requirements:

- That portion of wages paid or incurred by the qualified taxpayer during the taxable year to each qualified full-time employee that exceeds 150 percent of minimum wage, but does not exceed 350 percent of minimum wage.
- In the case of a qualified full-time employee who provides services only in a designated pilot area, that portion of wages paid or incurred by the qualified taxpayer during the taxable year to each qualified full-time employee that exceeds \$10 per hour, or an equivalent amount for salaried employees, but does not exceed 350 percent of minimum wage.
- Wages paid or incurred during the 60-month period beginning with the first day the qualified full-time employee commences employment with the qualified taxpayer.
  - In the case of any employee who is reemployed, including a regularly occurring seasonal increase, in the trade or business operations of the qualified taxpayer, this reemployment would not be treated as constituting commencement of employment.

“Designated pilot area” would mean an area designated as a designated pilot area by the Governor’s Office of Business and Economic Development, pursuant to sections 17053.73 and 23626.

The bill would also define the terms “acquire,” “minimum wage,” “seasonal employment,” and “job training provider.”

To be eligible for the credit, a qualified taxpayer would upon hiring a qualified full-time employee, request a tentative credit reservation from the Franchise Tax Board (FTB) within 30 days of complying with the Employment Development Department’s new hiring reporting requirements,<sup>2</sup> in the form and manner prescribed by the FTB.

To obtain a tentative credit reservation with respect to a “qualified full-time employee, the qualified taxpayer would provide necessary information, as determined by the FTB. The qualified taxpayer would provide the FTB with an annual certification of employment for each qualified full-time employee hired in a previous taxable year.<sup>3</sup> The reservation and the certification would include:

- Name,
- Social security number,
- Start date of employment, and
- Rate of pay of the qualified full-time employee.

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<sup>2</sup> Provided in Section 1088.5 of the Unemployment Insurance Code.

<sup>3</sup> On or before the 15<sup>th</sup> day of the third month of the taxable year.

A tentative credit reservation provided to a taxpayer with respect to an employee would not constitute a determination by the FTB regarding a taxpayer's eligibility for the credit.

The FTB would do all of the following:

- Approve a tentative credit reservation with respect to a qualified full-time employee hired during a calendar year,
- Determine the aggregate tentative reservation amount, and
- Provide a searchable database on its Internet Web site for each taxable year beginning on or after January 1, 2016, and before January 1, 2021, that includes the following for each taxable year:
  - The employer names,
  - Amounts of tax credit claimed, and
  - The number of new jobs created.

The credit could only be claimed on a timely filed original return and only with respect to a qualified full-time employee for whom the qualified taxpayer has received a tentative credit reservation.

All employees of the trades or businesses that are not incorporated and that are under common control would be treated as employed by a single taxpayer.

The credit with respect to each trade or business would be determined by reference to its proportionate share of the expense of the qualified wages giving rise to the credit and would be allocated to that trade or business in that manner.

If an employer acquires the major portion of a trade or business of another employer, hereinafter referred to as the predecessor, or the major portion of a separate unite of a trade or business of a predecessor after that acquisition, the employment relationship between a qualified full-time employee and employer would not be treated as terminated if the employee continues to be employed in that trade or business. The bill defines "controlled group of corporations" as a controlled group of corporations as defined in Section 1563(a) of the Internal Revenue Code (IRC) except that:

- More than "50 percent" would be substituted with "at least 80 percent."<sup>4</sup>
- The determination would be made without regard to subsections (a)(4)<sup>5</sup> and (e)(3)(C)<sup>6</sup> of Section 1563 of the IRC.

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<sup>4</sup> Each place it appears in Section 1563(a) of the IRC.

<sup>5</sup> Related to insurance companies.

<sup>6</sup> Related to estates and trusts.

If the employment of any qualified full-time employee,<sup>7</sup> is terminated by the qualified taxpayer at any time during the first 36 months after commencing employment with the qualified taxpayer, whether or not consecutive, the tax for the taxable year in which that employment is terminated would be increased by an amount equal to the credit allowed for that taxable year and all prior taxable years attributable to qualified wages paid or incurred with respect to that employee. This recapture provision would not apply to any of the following conditions:

- A termination of employment of a qualified full-time employee who voluntarily leaves the employment of the qualified taxpayer.
- A termination of employment of a qualified full-time employee who, before the close 36 months of employment, becomes disabled and unable to perform the services of that employment, unless that disability is removed before the close of the 36 months and the qualified taxpayer fails to offer reemployment to that employee.
- A termination of employment of a qualified full-time employee if it is determined that the termination was due to the misconduct<sup>8</sup> of that employee.
- A termination of employment of a qualified full-time employee due to a substantial reduction in the trade or business operations of the qualified taxpayer, including reductions due to seasonal employment.
- A termination of employment of the qualified full-time employee when that employee is replaced by other qualified full-time employees so as to create a new increase in both the number of employees and the hours of employment.
- A termination of the employment of the qualified full-time employee when that employment is considered seasonal employment and the qualified employee is rehired on a seasonal basis.

The employment relationship between the qualified taxpayer and a qualified full-time employee would not be treated as terminated by reason of a mere change in the form and conducting the trade or business of the qualified taxpayer if the qualified full-time employee continues to be employed in the trade or business that the qualified taxpayer retains substantial interest in that trade or business.

In the case of an estate or trust, both of the following apply:

- The qualified wages for a taxable year would be apportioned between the estate or trust and the beneficiaries on the basis of the income of the estate or trust allocable to each.
- A beneficiary, to whom any qualified wages have been apportioned, would be treated as the employer with respect to those wages.

Any excess credit may be carried over to reduce the net tax/tax for the succeeding 5 years, if necessary until the credit is exhausted.

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<sup>7</sup> With respect to whose qualified wages are taken into account for purposes of calculating the credit.

<sup>8</sup> As defined in Sections 1256-30 to 1256-43, inclusive, of Title 22 of the California Code of Regulations.

If a qualified taxpayer is allowed this credit for qualified wages paid or incurred, another credit would not be allowed to the qualified taxpayer with respect to any wage consisting in whole or in part of those wages.

The FTB may prescribe rules, guidelines, or procedures necessary or appropriate to carry out the purposes of this credit, including any guidelines regarding the allocation of the credit allowed. Section 3.5 of part 1 of Division 3 of Title 2 of the Government Code would not apply to any rule, guideline, or procedure prescribed by the FTB pursuant to this section.

The FTB would annually provide to the Joint Legislative Budget Committee, no later than March 1, a report of the total dollar amount of the credits claimed with respect to the relevant fiscal year. The report would compare the total dollar amounts of credit claimed, with respect to that fiscal year with the departments estimate with respect for that same fiscal year. If the total dollar amount of credits claimed for the fiscal year is less than the estimate for that fiscal year, the report would identify options for increasing annual claims of the credit so as to meet estimated amounts.

No deduction would be allowed for wages paid or incurred in a taxable year to the extent that those wages are qualified wages with respect to calculating a credit for that taxable year.

This credit would remain in effect only until December 1, 2022, and would be repealed as of that date.

## **IMPLEMENTATION CONSIDERATIONS**

Implementing this bill would involve an automated process to be established through which the taxpayer would be required to provide specific hiring data that would allow the department to issue a tentative credit reservation. This provision would require the FTB to provide details about taxpayer credit usage through a searchable database.

## **FISCAL IMPACT**

Staff estimates a first year cost of approximately \$740,851 and annual ongoing costs of approximately \$152,338 to develop, program, and test a web-based reservation system and searchable database. The department will pursue a budget change proposal if necessary.

## **ECONOMIC IMPACT**

### **Revenue Estimate**

This bill would result in the following revenue loss:

Estimated Revenue Impact of SB 1216 As Amended June 29, 2016 Assumed Enactment After June 30, 2016 (\$ in Millions)		
2016-17	2017-18	2018-19
- \$0.3	- \$1.0	- \$1.6

This analysis does not account for changes in employment, personal income, or gross state product that could result from this bill.

### **Revenue Discussion**

Based on industry and government data, it was estimated there were approximately 35,000 ex-offenders previously convicted of a felony in California between the ages of 18 and 25 years in 2016. Using research studies on re-entry programs, it was assumed that 30 percent, or approximately 10,000, of these individuals entered a qualified work readiness program. It was further assumed that 30 percent, or 3,200, of these ex-felons subsequently found employment. This population was reduced by 75 percent to adjust for employment in non-qualified industries, part-time employment, and jobs paying an amount that does not meet the definition of qualified wages as specified in the bill. Because "employed in a pilot area" is broadly defined, the estimate is increased by

10 percent to account for employees not working solely in the designated pilot areas. The estimate is grown to 2017 by anticipated population growth rates resulting in approximately 900 qualified full-time employees in the 2017 taxable year.

Based on FTB tax data for the existing New Employment Credit (NEC) the average estimated credit per qualified full-time employee would be approximately \$2,500 in 2017.

Based upon the initial experience with the NEC, the FTB estimates 50 percent of qualified employers would receive tentative credit reservations in 2017 increasing over time to 70 percent in 2021. Because an employer must receive a tentative credit reservation to be eligible for the credit, it is estimated that 500 employees hired would qualify for the credit in the 2017 taxable year generating \$1.125 million of tax revenue loss ( $900 \times 50\% \times \$2,500$ ) in that year. Because taxpayers must reduce the wage deduction by the amount of qualified wages included in the credit calculation, an offsetting gain is applied to account for the decrease in the wage deduction of approximately \$160,000 in the 2017 taxable year. Therefore, the net effect of the additional credit and the reduction in deductions would be approximately \$900,000 for 2017. The number of eligible employees increases to approximately 900 in the 2018 taxable year and 2,100 employees in the 2021 taxable year once fully phased in. The estimated credit amounts are reduced by 10 percent because the taxpayer may not claim any other credit otherwise allowable with respect to these wages, resulting in credits generated of approximately \$1.8 million in the 2018 taxable year increasing to approximately \$4.2 million in the 2021 taxable year.

It is assumed that 70 percent of the credit would be used in the year generated and the remaining amount would be carried forward to future years. This results in credits claimed of \$600,000 in the 2017 taxable year, \$1.3 million in the 2018 taxable year, increasing to \$3.5 million in the 2021 taxable year. It is estimated that 80 percent would be claimed by corporations and 20 percent would be claimed by personal income taxpayers.

The tax year estimates for 2017 and 2018 are then converted to fiscal years and rounded to arrive at the amounts reflected in the above table.

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